

## JOB ADVERT

A permanent **Project Manager (Marine)** role, based in either **Portishead, North Somerset** or **Cramlington, North-East**.

### Your new company

Osprey is a great, British, multi-mode logistics provider. Now in our 30<sup>th</sup> year, our people find the right approach, the right combination of technical expertise and equipment to achieve the safest most efficient transport and installation of critical infrastructure. We've shaped our business with family values and concentrate on building long-term reliable relationships. We're independent and impactful, delivering the UK's low carbon energy infrastructure.

### Meet the Osprey Team



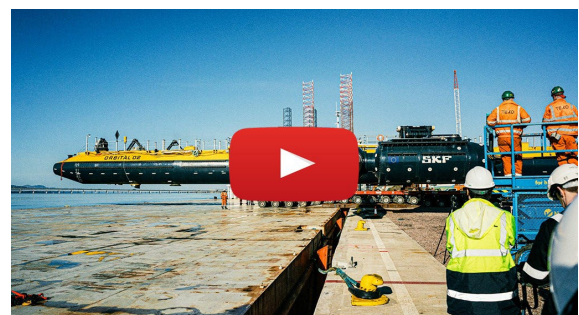
We transport and install the largest structures and critical assets needed to build and renew major infrastructure, from a new 5,000te railway bridge, to the UK's first civil nuclear reactor in a generation. With a maritime vessel-owning heritage, a large domestic SPMT fleet and some of the heaviest lift cranes and installation equipment, we are committed to delivering on our promises, on schedule.

### Your new role

The **Project Manager (Marine)** will take full technical, operational and commercial responsibility for planning and execution of a project. You will work as part of a team of project managers to deliver 'turnkey logistics solutions' to Osprey's clients across a wide range of business units including offshore renewables, oil & gas, construction, civils, nuclear and defence sectors. You will be involved in tendering activities, pre-contract award through to planning and execution of projects. In this role, you will be responsible for ensuring projects are completed on time and within budget following the processes set out in Osprey's quality and health and safety management systems.

You will lead any commercial and technical discussions related to the projects under your control. In addition, you will contribute to disseminating lessons learned and updating Osprey's processes and procedures, if required.

We want you to deliver projects like this:



The **Project Manager (Marine)** is accountable for:

- Contract management** – ensure that Osprey delivers the project as per the terms and conditions agreed to in the contract and that all variations are captured and appropriately billed. Where possible, add milestone payments and favourable payment terms.



- **Project delivery** – ensure that all aspects of the ‘Project Process’ are followed so that each project is delivered on time, on budget and to a high safety standard. Ensure the highest standard of quality and deliverables during all phases from start-up to closure.
- **Risk management** – managing Osprey’s and our clients’ risks.
- **Project cost control** – proactively manage the financials of each project to maximise profitability and give early warnings/use a proactive approach when any elements of the project appear to be off track.
- **Project purchasing** – proactively negotiate and smartly purchase from suppliers to minimise cost.
- **Project engineering** – ensure each project has all necessary engineering documentation produced to a high standard and peer-reviewed before execution. Support junior engineers with your technical experience and knowledge to deliver exceptional heavy lift, transport and installation solutions for our clients.
- **Client relationships** – ensure proactive relationships are maintained and cultivated with clients.
- **Tendering** – support with tendering activities, internally and externally in a timely and efficient manner.
- **Work with the Projects Management Team;** ensure face-to-face meetings are completed with relevant (and potential new) clients, requesting a pipeline of work during these meetings.
- **Relationships to be kept and improved upon;** meeting results to be added to CRM, recording any new tenders received or work won.

## What you’ll need to succeed

The successful candidate will have:

### Essential criteria:

- Bachelor’s degree or a sea-going/marine qualification.
- Demonstrable experience in the operational, commercial, and technical delivery of the marine project cargo logistics on multiple major projects across various market sectors (renewables, oil & gas, petrochemical, power, civils, offshore modules etc).
- Demonstrable experience in multimodal projects (land and marine) and able to manage critical interfaces between environments, e.g. Port Operations.
- Understanding of core project management processes such as project preparation, quality, project structures, planning, risk management, contracts, costs & finance, project execution, leadership, teamwork & communication.
- Detailed understanding and knowledge of marine operations, chartering under various Charter Parties, vessel selection, tug and barge operations, this to include knowledge and network of vessel owners and operators, principally in Europe.
- Technical ability to imagine and create new and innovative solutions.
- Use of Microsoft office packages and use of engineering software packages.
- High level of drive, self-motivation and self-management ability.
- Proactive and effective planning skills.
- Good communicator – written and verbal.
- Must be able to work as part of a team.
- Able to learn new techniques and procedures quickly and ensure quality and attention to detail standards remain high.
- Able to solve ad-hoc problems quickly with clearly defined solutions.
- Current valid driving licence.

### Desirable criteria:

- Master’s degree or higher in a marine engineering or related related subject.



- Over 5 years' experience in multi modal heavy lift movements using different types of equipment and methods such as conventional hydraulic transportation, SPMT transportation, barge transportation, RORO and LOLO operations, heavy lift vessel transport, mobile and crawler crane lifting, jack-and-skid/gantry operations.
- Knowledge of heavy lift operations in a combined solutions environment (i.e. load-out, load-in).
- Knowledge of construction contracts and the application of these on major projects.
- Use of engineering software packages (AutoCAD/Inventor/Navisworks).
- Flexible and willing to work from site office.
- Able to pass security vetting for projects of national importance in the United Kingdom.

Please note, if you are required to drive company vehicles as part of your role, you must hold a full clean UK driving licence. You must also hold valid right to work within the UK.

### **What you'll get in return**

A competitive salary, depending on experience, plus excellent benefits. The role offers an opportunity to join an organisation committed to supporting its employees.

In addition to your basic salary, you will receive the following benefits:

- 25 days' annual leave, plus 8 bank holidays
- Enhanced employer pension contributions
- Private medical insurance
- Income protection insurance
- Performance-related pay scheme
- Flexible/hybrid working environment
- Access to our Employee Assistance Programme
- Support with your career development through our Success Management Process.

Osprey is committed to being an inclusive employer and strives to attract talent who thrive in an inclusive and flexible working environment.

If you have a disability or need any reasonable adjustments during the application and selection stages, please let us know and we will respond in a way that best fits your specific needs.

### **What you need to do now**

If you're interested in this role, please click [here](#), or email an up-to-date copy of your CV to [careers@osprey.group](mailto:careers@osprey.group).

### **Closing date**

This vacancy will remain open until we have found a suitable candidate.

